FOCUS: Follow One Course Until Successful!

Name:		Month:			
Star Consultant Goal:		by	_15 th !		
New Faces Goal:	Sales Goal: \$	Interview Goal:		Team Member Goal:	

	New Faces	Sales	Ref.	2 nd appt	Int. held		New Faces	Sales	Ref.	2 nd appt	Int. held
1.						26.					
2.						27.					
3.						28.					
4.						29.					
5.						30.					
6.						31.					
7.						32.					
8.						33.					
9.						34.					
10.						35.					
11.						36.					
12.						37.					
13.						38.					
14.						39.					
15.						40.					
16.						41.					
17.						42.					
18.						43.					
19.						44.					
20.						45.					
21.						46.					
22.						47.					
23.						48.					
24.						49.					
25.						50.					

HOSTESS PROSPECT LIST

My New Faces Goal for this month: _____

Name	Phone	Date Booked	Guest List	Pre- profiled	Notes

TEAM PROSPECT LIST

My Interviews/Guests Goal for the Month: _____

Name	Phone	Tried Product	\$100 Question	MK Facts Call	Personal Interview	Guest	Response