

POWER HOUR BOOKING STRATEGY

- POWER HOUR**
- 5 MN—Prayer & Meditation
 - 5 MN—Strategy Review / Script Practice
 - 50 MN—Continuous Calling
- *Call Director Prior to Power Hour if Needed!*

- TOOLS NEEDED:**
- Datebook Marked Out
 - Timer
 - Scripts
 - Booking List With Numbers

- REASON / METHODS**
- Reorders = Full Price (no booking) / Half Price (3 people) / FREE (6 non users)
 - Girlfriend Party Pack (Customers only)
 - Portfolio / Everyday Heroes
 - Other Kind of Class / Referral Follow Up
 - Web Party
 - Facial In A Bag
 - Guest At An Event (Know when upcoming dates are prior to calling)
 - Listen To Interview / Marketing DVD / Marketing CD

Book
SOMETHING
Before You
Get Off The
Phone!

<u>Prospects To Call:</u>	<u>Number:</u>	<u>Attempted Method:</u>	<u>Method Used:</u>	<u>Date Booked:</u>
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				