

MARY KAY

STARTER KIT*

FOR \$130

It's a great way to start a Mary Kay business!



WHY THIS KIT?

To **connect** with your first hostesses and customers, this Starter Kit* includes retail-sized *Mary Kay*® products, party supplies, business resources, tips and selling techniques that are designed to increase your **confidence** and **empower** your sales. There's even a gorgeous designer bag for you to carry it all!

WHAT'S IN THIS KIT?

BUSINESS SUBSCRIPTIONS

- Access to a *Mary Kay*® Personal Web Site for one year.
- Access for one year to ProPay®, a credit card processing service to securely process credit card and debit card orders.

LITERATURE AND EDUCATION

- Welcome Card
- Skin Care Party Flip Chart Binder With Pages
- Laminated Place Card Set, pk./4, and Laminated *Satin Hands*® Pampering Set Instructions for Use Card (1)
- Skin Care Place Mat Set, pk./4
- Sales Tickets, pk./30
- Beauty Profiles, pk./30
- *Start Something Beautiful*® Magazine
- Second Appointment Laminated Place Mat Set, pk./4
- *Great Start: Ready, Set, Sell!* Brochure
- *Miracles Happen* – Mary Kay Autobiography
- *The Look* Catalog, pk./10
- Team-Building Flier

PARTY SUPPLIES

- Starter Kit Bag
- Mirror With Tray, 4
- Disposable Trays, pk./30
- Facial Cloths (Disposable), pk./30
- Dry Erase Markers, pk./4
- Disposable Mascara Sample Wands, pk./30
- Disposable Sponge-Tip Applicators, pk./30
- Party Tray Inserts
- Foundation Finder Tool

PRODUCT SAMPLES

- Blue Eyes Look Color Cards, pk./10
- Green/Hazel Eyes Look Color Cards, pk./10
- Brown Eyes Look Color Cards, pk./10

FULL-SIZED RETAIL PRODUCTS (a \$400+ value)

- *TimeWise*® Age Minimize 3D® 4-in-1 Cleanser in Normal/Dry
- *TimeWise*® Age Minimize 3D® 4-in-1 Cleanser in Combination/Oily
- *TimeWise*® Age Minimize 3D® Day Cream SPF 30 Broad Spectrum Sunscreen† in Normal/Dry
- *TimeWise*® Age Minimize 3D® Day Cream SPF 30 Broad Spectrum Sunscreen† in Combination/Oily
- *TimeWise*® Age Minimize 3D® Night Cream in Normal/Dry
- *TimeWise*® Age Minimize 3D® Night Cream in Combination/Oily
- *TimeWise*® Age Minimize 3D® Eye Cream
- *Mary Kay*® Translucent Loose Powder
- *Mary Kay*® Oil-Free Eye Makeup Remover
- *Mary Kay*® CC Cream Sunscreen Broad Spectrum SPF 15† in Very Light
- *Mary Kay*® CC Cream Sunscreen Broad Spectrum SPF 15† in Light-to-Medium
- *Mary Kay*® CC Cream Sunscreen Broad Spectrum SPF 15† in Medium-to-Deep
- *Mary Kay*® CC Cream Sunscreen Broad Spectrum SPF 15† in Deep
- *Mary Kay*® CC Cream Sunscreen Broad Spectrum SPF 15† in Very Deep
- White Tea & Citrus *Satin Hands*® Pampering Set
- *Mary Kay*® *Ultimate Mascara*™ in Black

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Mary Kay® products contained in the Starter Kit are not intended to be purchased from the Company for resale and are for demonstration purposes only.

†Over-the-counter drug product

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